



INTEGRA REALTY RESOURCES

IRR | MEMPHIS

COMMERCIAL REAL ESTATE
VALUATION & CONSULTING



20

years serving Memphis
metropolitan area markets

IRR® — INTEGRA REALTY RESOURCES —

provides world-class commercial real estate valuation and counseling services to both local and national top financial institutions, developers, corporations, law firms, and government agencies. As one of the largest independent property valuation and counseling firms in the United States, we provide our diverse array of clients the highly informed opinions and trusted expert advice needed to understand the value, use and feasibility of their real estate. **IRR. Local expertise. Nationally.**

675

appraisals completed
annually

RECENT APPRAISAL ASSIGNMENTS OF NOTABLE AND VARIED ASSETS

Office



- **Lakecrest Office Building One, 6077 Primacy Pkwy., Memphis, TN, 129,104 SF**
- IMC Headquarters, W. Schilling Blvd., Collierville, TN, 79,684 SF
- Google Call Center, Airways Blvd., Southaven, MS, 60,000 SF
- Trustmark Bank Building, 5350 Poplar Ave., Memphis, TN, 166,531 SF
- Wolf River Medical Arts II, 7600 Wolf River Blvd., Germantown, TN, 35,964 SF
- Southwind Office Plaza, 3145 Players Club Pkwy, Memphis, TN, 61,275 SF

Industrial



- **Coca Cola Facility, 499 S. Hollywood St., Memphis, TN, 375,749 SF**
- Proposed Warehouse, U.S. Hwy 51, Southaven, MS, 473,760 SF
- Mid-South Warehouse, 200 W. Main St., Trumann, AR, 315,740 SF
- Distribution Warehouse, 4242 BF Goodrich Blvd., Memphis, TN, 117,300 SF
- UPS Distribution Center, 2971 Carrier St., Memphis, TN, 162,530 SF
- Rose Fabricating, 230-290 Industrial Rd. N., Covington, TN, 171,705 SF

Multifamily



- **The Residences at Thornwood, 7794 Kings College Ave., Germantown, TN, 204,492 SF / 251 Units**
- Meadows of Milan (LIHTC), 4051 Reasons Blvd., Milan, TN, 32,992 SF / 48 Units
- Landings at Greensborough Village, Carnaby St., Jonesboro, AR, 362,791 SF / 264 Units
- Centennial Gardens, 7920 Centennial Dr., Memphis, TN, 64,118 SF / 68 Units
- Faulkner Flats, 2998 Old Taylor Rd., Oxford, MS, 327,350 SF / 264 Units
- Blair Towers, 810 Washington Ave., Memphis, TN, 151,890 SF / 208 Units

Hospitality



- **Hampton Inn, 103 Ed Perry Blvd., Oxford, MS, 46,659 SF / 88 Rooms**
- Whispering Woods Hotel & Conference Center, Olive Branch, MS, 46,659 SF / 88 Rooms
- Holiday Inn Express, 1116 Hwy 68, Sweetwater, TN, 41,154 SF / 71 Rooms
- Comfort Inn & Suites, 1556 Sycamore View Rd., Memphis, TN, 62,068 SF / 114 Rooms
- Wingate by Wyndham, 186 Stone Creek Blvd., Tupelo, MS, 40,779 SF / 82 Rooms
- Home2Suites, 3011 Whitemans Creek, Jonesboro, AR, 58,650 SF / 97 Rooms

Retail



- **Carriage Crossing Market Place, 10263 E. Shelby Dr., Collierville, TN, 1,219,682 SF**
- King's Crossing, 3982 N. Gloster St., Tupelo, MS, 115,137 SF
- The Market on Poplar, 890 Poplar Ave., Collierville, TN, 223,712 SF
- Centennial Village, 7825 Winchester Rd., Memphis, TN, 43,673 SF
- Whole Foods, 7825 Poplar Ave., Germantown, TN, 36,050 SF
- The Market at Southaven, 201 Stateline Rd., Southaven, MS, 58,490 SF

Specialty Assignments



- **Annesdale Mansion Event Center, Memphis, TN, 8,175 SF / Historic Property**
- Tupelo County Club, 4462 Winged Foot Rd., Belden, MS, 34,446 SF
- National College of Business, 2576 Thousand Oaks Cv., Memphis, TN, 30,044 SF
- Varagon Academy (Rehabilitation Center), Bartlett, TN, 10,360 SF
- Ridgeway Country Club and Golf Course, Germantown, TN, 68,980 SF
- Theater Memphis, 630 Perkins Ext., Memphis, TN, 30,227 SF

OUR VALUE PROPOSITION

What sets our firm apart is the longevity of our principals and senior analysts who have been collaborating on property analyses for over 25 years. Through developing our team relationships, our specialty appraisal practices have evolved to create high quality, industry-leading standards. Over this 25+ year relationship, our staff has evolved into specialty appraisal practices. One staff member appraises apartments, another large shopping centers, another office buildings, another industrial buildings; we even have a staff member that appraises churches.



John R. Praytor, MAI, Executive Director

Mr. Praytor has 33+ years of real estate valuation and consulting experience. Mr. Praytor has extensive knowledge and experience in the valuation of regional malls, community/neighborhood shopping centers, office buildings (CBD and suburban), warehouse/distribution, multifamily (include CBD condominium development), hotels and motels, vacant land and special purpose properties. John has extensive experience in preparing appraisals for condemnation and litigation support.



Michelle Alexander, MAI, MRICS, Senior Managing Director

Ms. Alexander has been engaged in real estate valuations and counselling for almost 30 years specializing in the appraisal of major urban properties including apartments (conventionally-operated, Low Income Housing Tax Credit (LIHTC), federally and HUD financed, assisted properties), office buildings, and shopping centers. Michelle is a commissioner with the Tennessee Real Estate Commission and a member of the Appraisal Institute Education Relief Foundation.



James (Jim) O. Turner II, MAI, Managing Director

Mr. Turner has over 17 years of real estate valuation and consulting experience. Jim has extensive experience in the valuation of right of way, office buildings (CBD and suburban), warehouse/distribution, hotels and motels, vacant land, and special purpose properties.



Eugene K. (Kenny) Owen, Jr., Managing Director

Mr. Owen has been actively engaged in the appraisal industry for over 10 years specializing in valuation and counselling for office buildings, community/neighborhood shopping centers, regional malls, hotels and motels, multifamily, vacant land, warehouse/distribution, industrial buildings, convenience stores and special project properties. Kenny's experience is concentrated in metropolitan properties including office buildings, industrial buildings, apartments, senior housing, shopping centers, convenience stores and health facilities.

OUR CLIENTS

- Arvest Bank
- BancorpSouth Bank
- Bank3
- Bank of America
- Bank of Bartlett
- Bank of Holly Springs
- Bank of Ripley
- Bank of Salem
- Bank of the West
- Bank OZK
- BankPlus
- Brighton Bank
- Byline Bank
- CB&S Bank
- CIBC Bank USA
- Citizens National Bank
- Comerica Bank
- Encore Bank
- Farmers Bank & Trust
- Fifth Third Bank
- Financial Federal Bank
- First Capital Bank
- First Citizens National Bank
- First Commercial Bank
- First Horizon Bank
- First Tennessee/Capital Bank
- First United Bank
- Flagstar Bank
- Guaranty Bank & Trust Co.
- Huntington National Bank
- IberiaBank
- Independent Bank
- INSOUTH Bank
- JP Morgan Chase
- Key Bank
- Landmark Community Bank
- LiveOak Bank
- Origin Bank
- Peoples Bank
- Pinnacle Bank
- PNC Bank, NA
- PriorityOne Bank
- Prosperity Bank
- Regions Bank
- Renasant Bank
- S&T Bank
- ServisFirst Bank
- Simmons Bank
- Southern Bank
- State Bank of Waterloo
- Truist Bank
- Trustmark Bank
- U.S. Bank
- United Community Bank
- Wells Fargo

Law Firms/Accounting

- Apperson Crump, PLC
- Baker Donelson
- Black McLaren Jones Ryland & Griffie
- Bourland, Heflin, Alvarez, Minor & Matthew, PLC
- Evans Petree, PC
- Harris Shelton Hanover & Walsh
- John J. Yim & Associates
- Martin Tate Morrow & Marston P.C.
- Wooten Law Office

Government & Organizations

- Dallas Life
- GSA (Government Services Administration)
- International Union of Operating Engineers
- MDOT
- Memphis Goodwill, Inc.
- Memphis/Shelby County Community Redevelopment Agency
- Memphis Light Gas & Water
- Memphis Union Mission
- Panola County Board of Supervisors
- Porter Leath
- USPS (United States Postal Service)
- US Small Business Administration
- State of Tennessee Department of General Services
- Sparta Housing Authority
- Tennessee Housing Development Agency
- Tenngreen Land Conservation

Mortgage Banks/Services

- Anchor Loans, LP
- BB&T
- BBVA USA
- BlueHub Capital
- CIT - Commercial Investment Trust Bank, N.A.
- Citibank N.A.
- Cherrywood Mortgage, LLC
- Clarity Appraisal Management
- Cushman & Wakefield Global Services, Inc.
- Dart Appraisal
- Dieterich Bank
- Dunavant Realty, Inc.
- JCAP Private Lending
- LNR Partners
- Love Funding
- Paragon Bank Specialty Lending
- Q2 Business Capital
- Synovus Financial Corp

Developers/Owners

- Avison Young
- Belz Enterprises
- Boyle Investment Company
- Coca-Cola Bottling Co.
- Dattel Realty Company
- Dominion
- FedEx Express
- Gilad Development
- Hillrise Venture, LP
- Holladay Ventures
- JEJ Properties, L.P.
- LDG Development
- LSN Apartments, L.P.
- Maslow Development
- McCormack Baron Salazar
- Millennia Housing Development, Ltd.
- Northern, Inc.
- NPVal, LLC
- Penrose Properties, LLC
- Rompsen Investment Corporation
- The Pentad Group, Inc.
- The Village at Germantown
- Visions Living Jackson
- Wiese USA, Inc.
- Winters Construction, LLC

Health Care

- Baptist Memorial Health Care Corporation
- Baptist College of Health and Sciences
- Healthcare Realty Trust
- Methodist LeBonheur Healthcare
- Surgical Care Affiliates



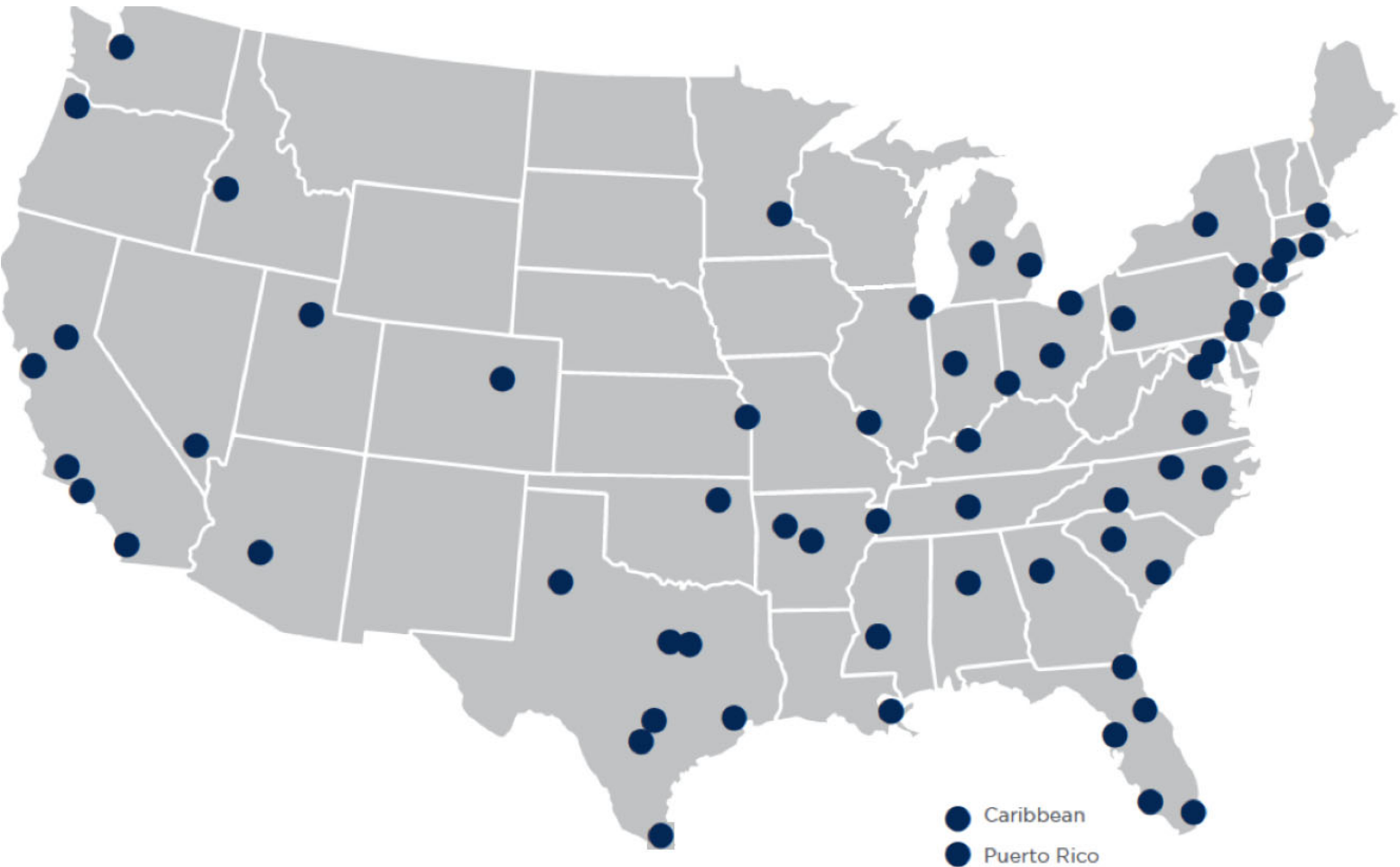
LOCAL EXPERTISE. NATIONALLY.

50+

local offices

60+

markets covered U.S. and Caribbean



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